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Legal Negotiation

OVERVIEW



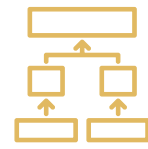
CHALLENGE

A Tier One investment bank needed assistance in repapering ISDA agreements to update reference interest rates (as part of the LIBOR transition) and entity types, ensuring that contracts were negotiated and executed within suitable timelines for the business and its regulators.



SOLUTION

Treliant's legal specialists augmented the investment bank's team in negotiating ISDA agreements with high-profile counterparties and helped build a bespoke playbook to cover specific client nuances.



APPROACH

The Treliant team worked closely with the investment bank's business and technical teams. Our team allocated agreements, contacted credit teams regarding necessary termination language, remediated potential legal "blockers" to ensure no interruptions to trading, and gathered bespoke approvals from internal stakeholders. We also finalized repapering of ISDA contracts, ensured appropriate signatures and execution, and completed all administrative aspects of this process.

RESULTS

- ✓ Treliant successfully negotiated ISDA agreements with the investment bank's high profile counterparties, including the largest asset managers in the industry.
- ✓ The team ensured that contracts were negotiated and executed within suitable timelines for the client's Front Office.
- ✓ Treliant became a "go-to" legal contact for a number of the client's top-tier counterparties and helped build a bespoke playbook to cover specific client nuances.